



Aboitiz Equity Ventures

1H 2018

Financial & Operating Results

1 Aug 2018

aboitiz



Review of Business Units

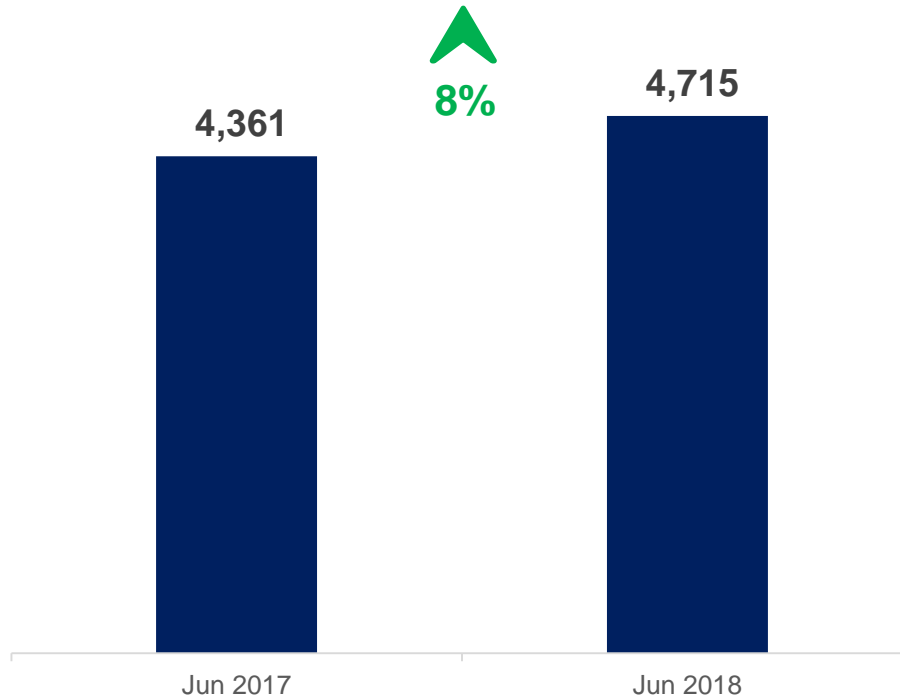
- Power
- **Banking & Financial Services**
- Food
- Infrastructure
- Land
- AEV Financials
- **Q&A**



1H 2018 Net Income

(in Php mn)

Net income up 8%



Attributable to Parent Bank's Stockholders

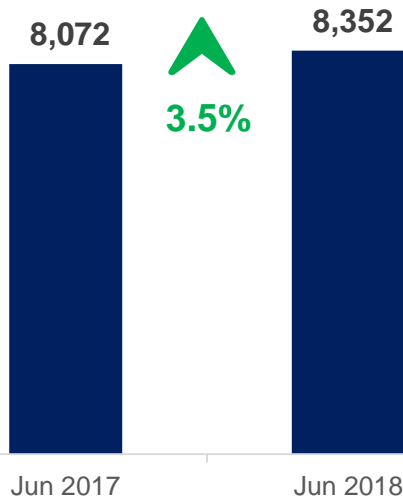


1H 2018 Net Interest Income

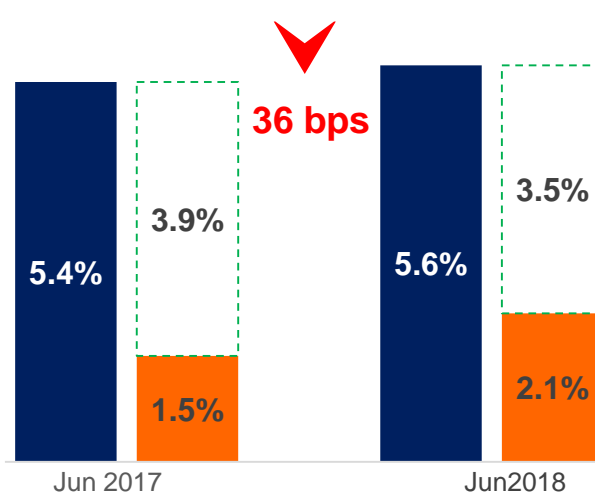
(in Php mn)

Net interest income was up due to higher earning assets

NET INTEREST INCOME

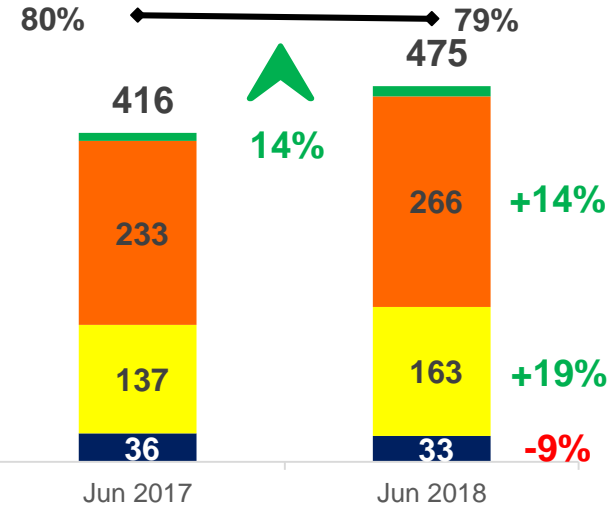


NET INTEREST MARGIN



EARNING ASSETS*

(ADB in Php bn)



■ Avg Yield ■ Avg Cost □ NIM

■ Total Earning Assets ■ Loans ■ Securities ■ Others

◆ Share of EA to Net Assets

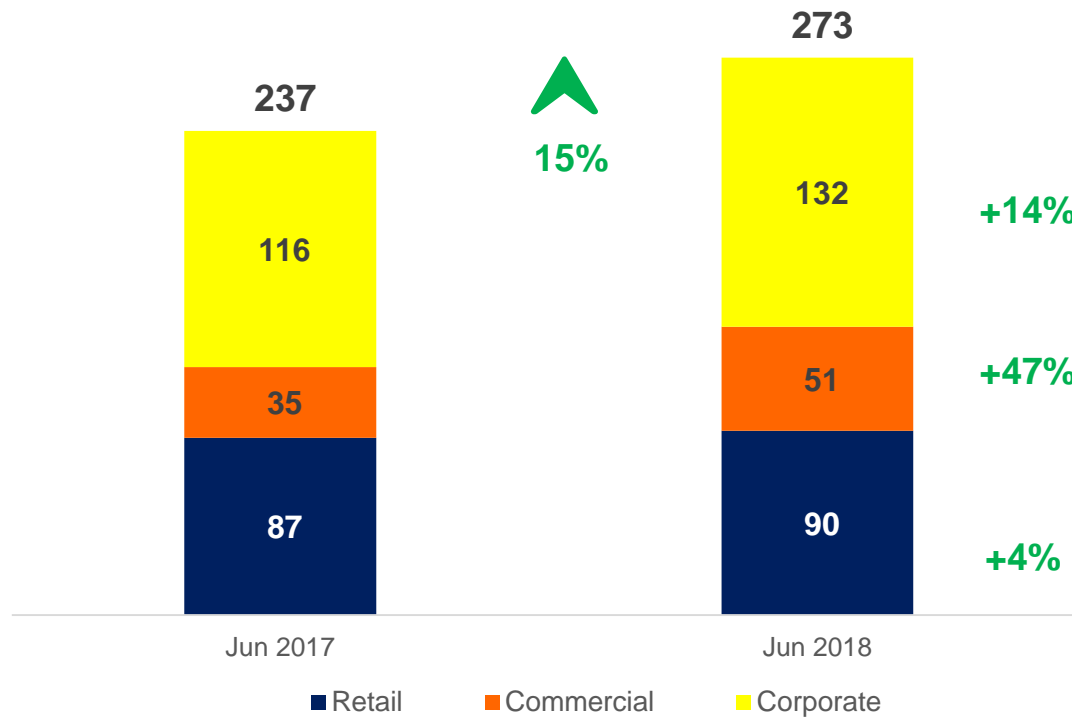
*excludes cash and RR



1H 2018 Credit Portfolio

(ADB in Php bn)

Credit portfolio sustained double-digit growth

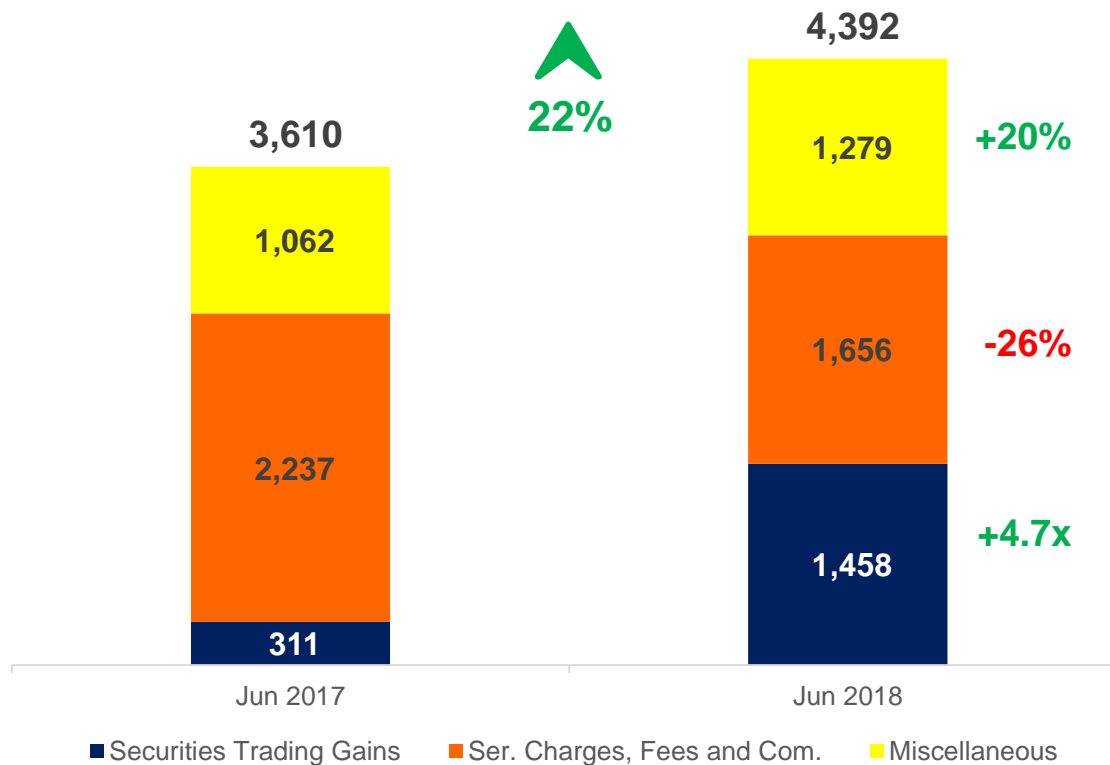




1H 2018 Non-Interest Income

(in Php mn)

Non-interest income driven by profit on sale of securities



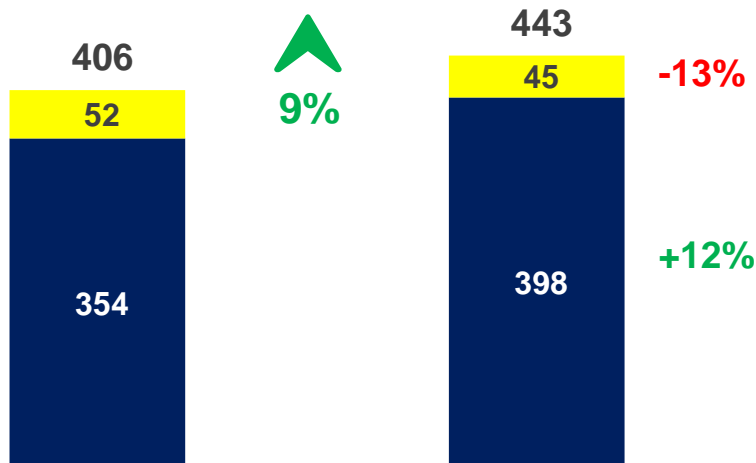


1H 2018 Total Deposits & CASA Deposits

(ADB in Php bn)

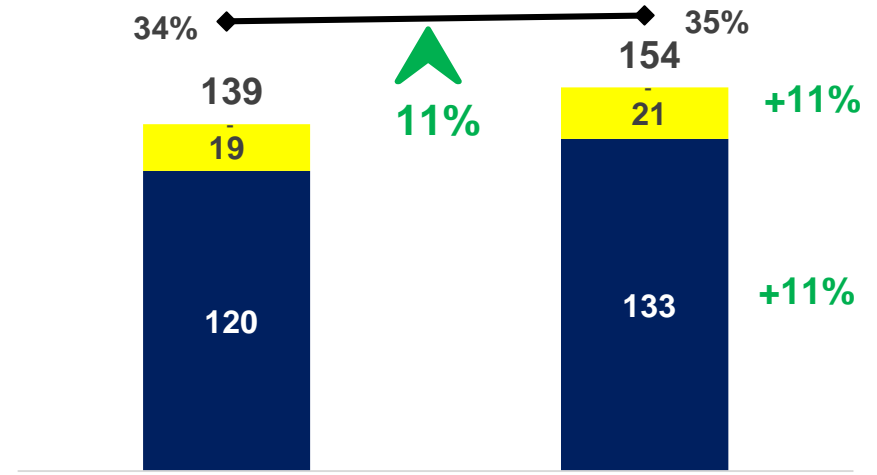
Double-digit CASA growth

TOTAL DEPOSITS



■ UnionBank ■ Subsidiaries

CASA DEPOSITS



Jun 2017
■ Peso
■ Subsidiaries

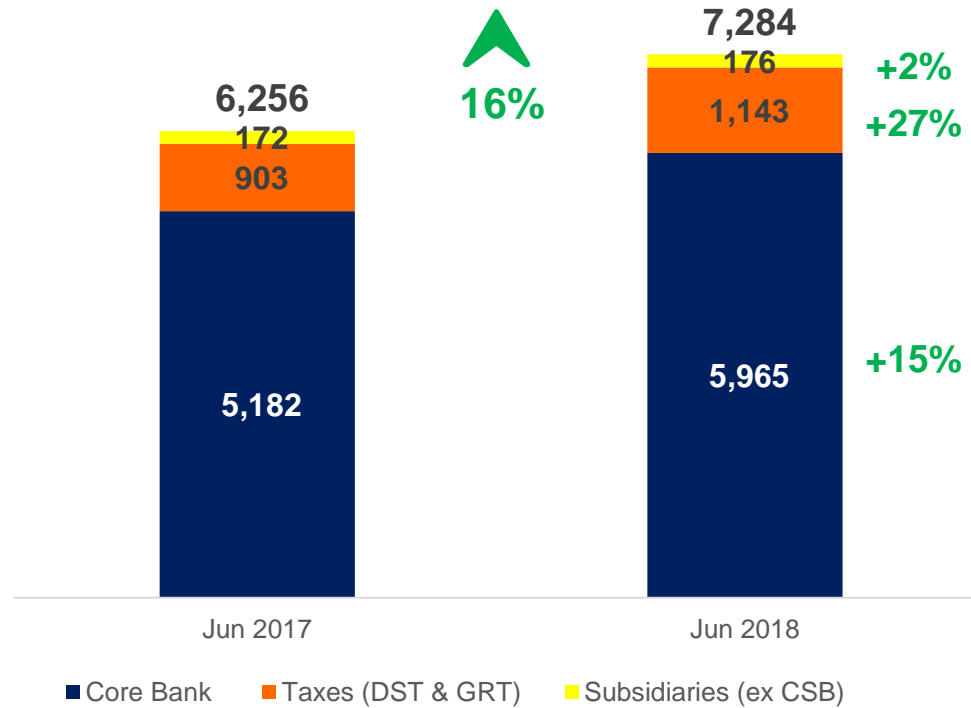
Jun 2018
■ FCDU
◆ Share of CASA to Total



1H 2018 Operating Expenses

(in Php mn)

Operating Expenses increased primarily on business growth

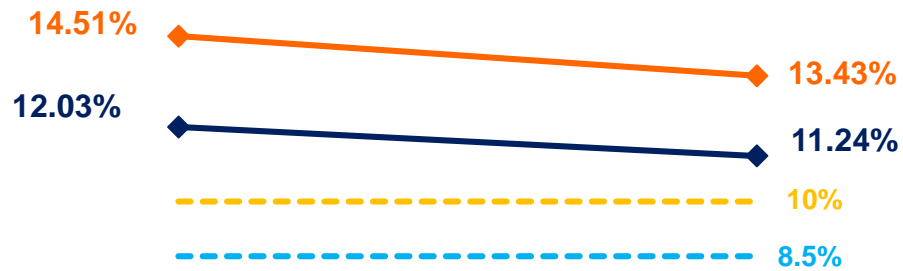




Capital Adequacy Ratios

Consolidated Basis

Capital ratios remain healthy



Jun 2017

Jun 2018

◆ Tier 1 Capital Ratio
- - - Min. req. Tier 1 ratio

◆ Total Capital Adequacy Ratio
- - - Min. req. CAR



Profitability Ratios

Sustained above-industry profitability ratios

RETURN ON EQUITY

12.9%



Jun 2017

12.8%



Jun 2018

RETURN ON ASSETS

1.7%



Jun 2017

1.6%



Jun 2018

COST-TO-INCOME

53.6%



Jun 2017

57.2%

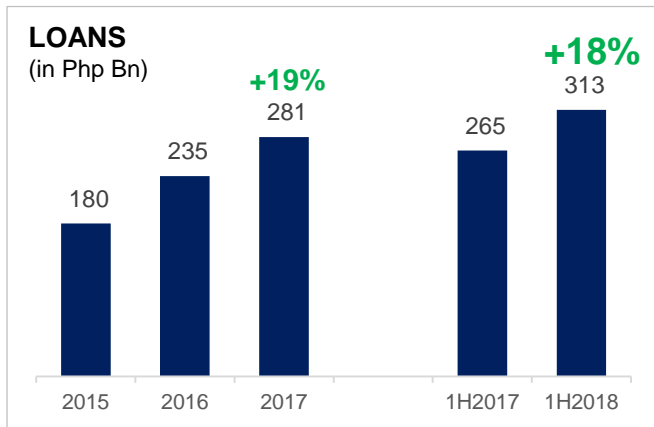


Jun 2018

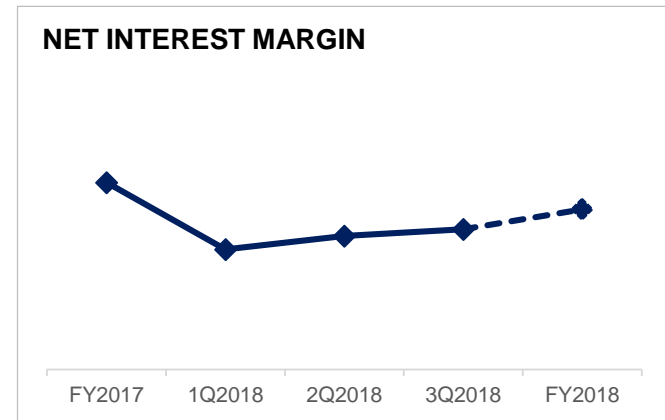


Outlook

Robust loan growth to be sustained



Margins to improve supporting recurring income



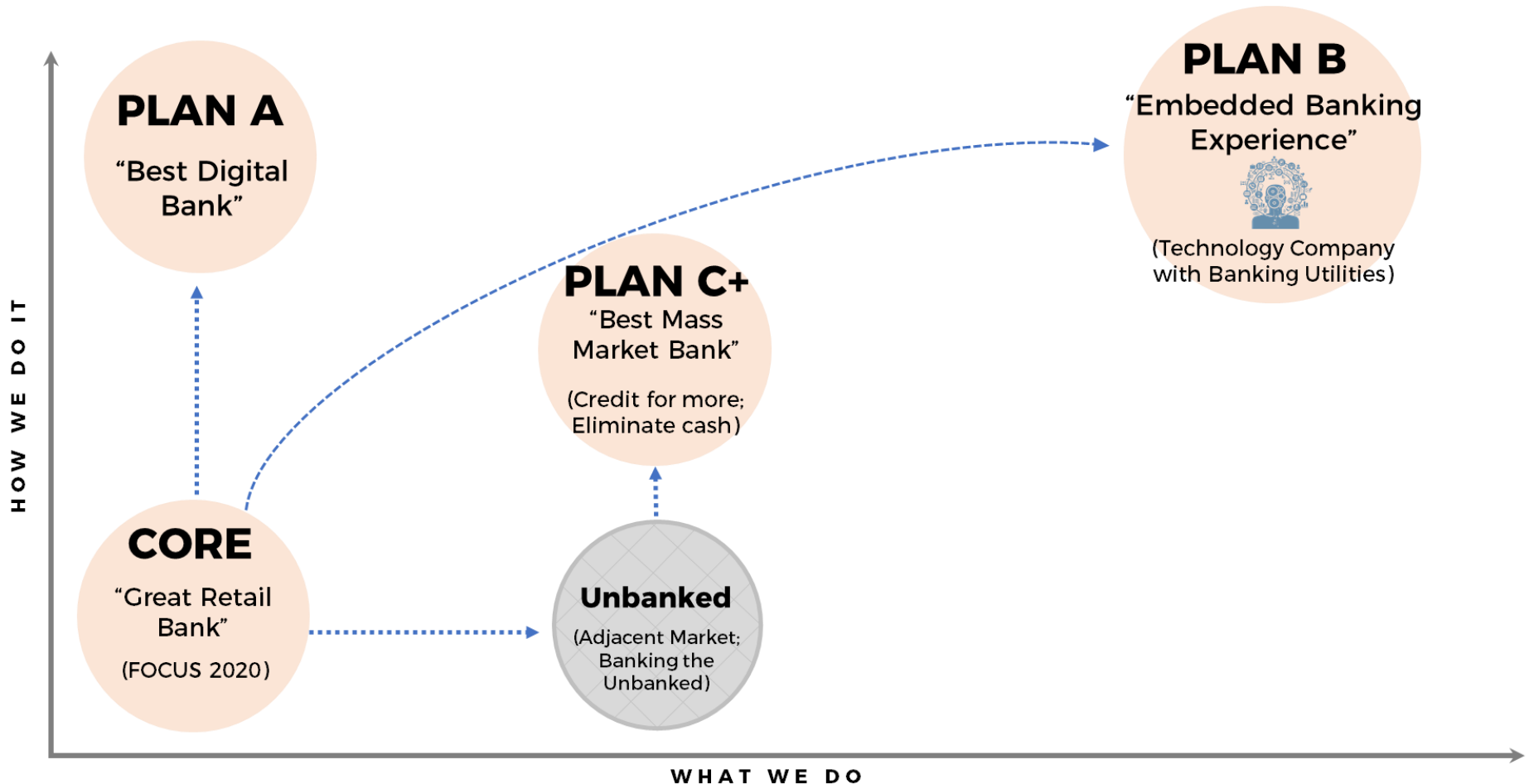
Strong capitalization to support asset growth

- *On April 27, 2018, UnionBank's Board approved to raise additional capital up to Php10 billion through a stock rights offer.*



UnionBank's Transformation Strategy

Strengthening Today; Creating Tomorrow





Thank you!

abotiz